

## Response Requirements

### Request for Interest Lease Opportunity in Sunol, CA

In your proposal for the property, please provide answers to the following questions. Email completed form to [RES@sfwater.org](mailto:RES@sfwater.org).

1. Please provide a short title that describes your proposal. (50-character maximum)
2. What is your proposed organizational model or proposed business plan? (350-word maximum)
3. How would your proposed organizational model/business plan comply with the SFPUC's Land Use Policies and Objectives for the Property? See Section 3. (450-word maximum)

4. Please identify the minimum level of initial investment required to effectively operate and maintain the Property. (350-word maximum)

5. Please describe your organization's capacity to secure any approvals, lease the Property, finance and construct improvements, and ensure ongoing maintenance and repair of the Property. (350-word maximum)

6. For your organization's proposed use of the Property, please describe clearly and with specificity the overall staffing plan of your organizational model/business plan. To the extent possible, please provide the following: (450-word maximum)

- Estimates of full-time equivalent (FTE) jobs;
- A break-down of permanent, temporary, seasonal and part-time work opportunities;
- The occupation, skill level, and experience requirement for each employee; and
- The estimated percentage of each type of position that could be "hired" locally.

7. What is the minimum acreage required for the proposed use?

8. What lease term would you require to recover your capital investment in the Property?